



2018 ANNUAL REPORT



*Equipping women to connect to God and one another more deeply*



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Iron Rose Sister Ministries is a 501c3 nonprofit public charity.  
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Iron Rose Sister Ministries  
Ministerio Hermana Rosa de Hierro



@IronRoseSister

Local Congregation: Downtown Church of Christ, Searcy, Arkansas





## Message from Michelle J. Goff, Executive Director, Author, International Speaker

*Dearest Prayer Warriors and Financial Partners,*

*Any time I read a missionary report I love looking at the personal stories from the field. The single women and wives who are on the front lines share their perspective on the work and highlight the relational side of ministry. I love it! **Because the stories tell the “why.”***

*The Annual Report primarily focuses on the numbers: How God helps us equip how many women in what places. **It can be easy to lose sight of the “why,”** which I want to bring to the forefront.*

*In the midst of exponential growth, one can get lost in the struggle of **how** to keep up with the work—try making 5,000 new friends in a year and then struggling to keep up with them! The daunting to-do list brings the focus on the **what**.*

*In celebration of Iron Rose Sister Ministries’ growth, now in our sixth year, let’s bring it back to the “why.”*

*Women are hungry for authentic relationships with other women and a deeper relationship with God yet often lack the tools or inspiration to do so. After recognizing the lack of resources in English, Spanish, and bilingual contexts, I answered God’s call to meet this need. Now in our sixth year—having doubled our growth from year four to five—we have doubled our budget in order to continue to equip women across the Americas. Thanks for those who have partnered with us in this journey! You have been a vital part of making it happen!*

*Through involvement with Iron Rose Sister Ministries, women are*

***Encouraged and Inspired** to deepen their relationships with God and other women in personal and practical ways.*

***Equipped to equip** other women to deepen their relationships through IRSM resources to be used in English, Spanish, and bilingual contexts.*

***Empowered and Educated** for spiritual development.*

*And now that we remember the why, I invite you to help us with the how and the what!*

***Celebrate** what God has done through our exponential growth, affirming that we are meeting a significant need of women and women’s ministries.*

***Partner** with us for continued and sustained growth—specifically Prayer Warriors and Financial Partners to support our increase in staff and program costs.*

***Share** with others the resources available through Iron Rose Sister Ministries as we equip others to equip others and bring growth to the kingdom.*

*Thank you for your prayers!*

*In Him, M.*





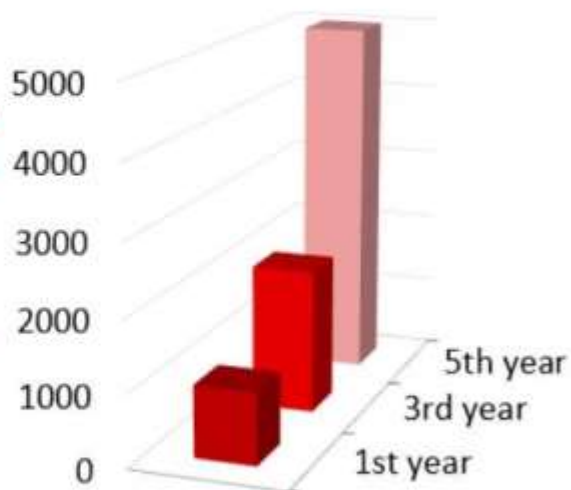
# ANNUAL HIGHLIGHTS



*More than 5,000 women reached across the Americas this year!*

## EQUIPPED WOMEN

Through conferences, seminars, small group training, retreats, blog posts, across the Americas in English, Spanish and Bilingual contexts



## El Salvador Nat'l Conf.





## EQUIP

- Small Group Bible Study Materials and Training
- Speaking Engagements
- Bilingual Resources



*“This was my first time  
doing small groups  
like that...  
I got so much out of  
discussing things with  
my Christian sisters!  
Thank you!”*

*~Conference attendee*

### **24 Seminars:**

13 in U.S.A.—6 in English, 1 bilingual, 6 Spanish  
11 in **Latin America** in Spanish

### **12 Ladies’ Classes:**

5 in U.S.A.— 2 in Spanish, 3 in English  
7 in **Latin America** in Spanish

### **2 IRSM hosted Bible Studies:**

1 in English, 1 in Spanish



# ANNUAL HIGHLIGHTS

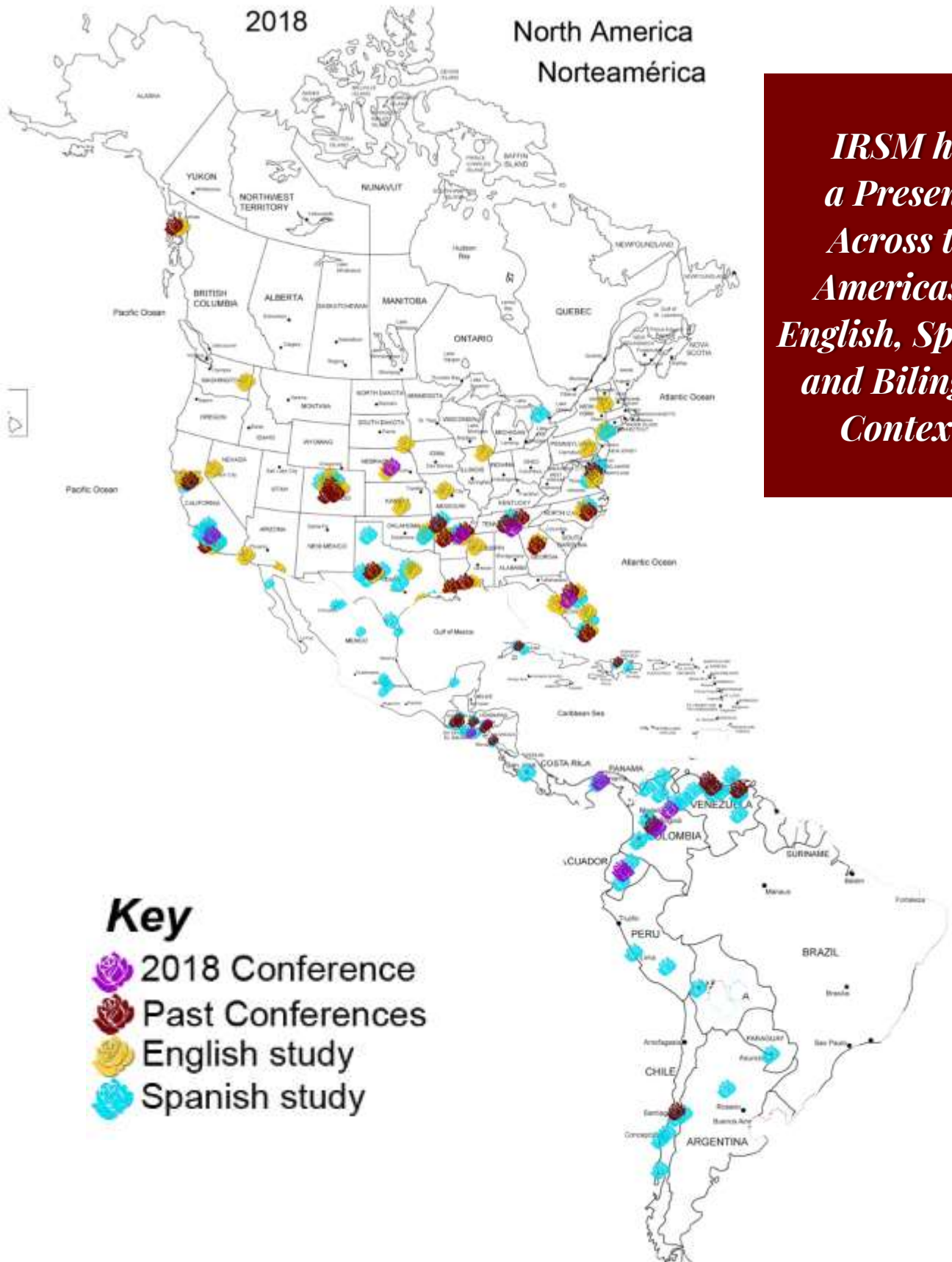
## List of Events where Iron Rose Sister Ministries Equipped Women in 2018

Country	Event Name	Event Date	Theme	# of women	# of Cong	Language
TN, USA	Antioch Bilingual Event	Feb-18	Women's Spiritual Health	116	7	Bilingual
TN, USA	Antioch English Sun. am Class	Feb-18	Single and Lovin It	163	1	English
Ecuador	Ecuador National Ladies Conference - Quito	Mar-18	La Salud Espiritual de la Mujer	420	31	Spanish
Ecuador	Colón - Clase de mujeres	Apr-18	Una actitud de descanso	36	1	Spanish
Ecuador	EQEB Clase de mujeres - Quito	Apr-18	La depresión y el desánimo	24	7	Spanish
Ecuador	Conferencia en Ibarra	Apr-18	Depresión, desánimo y estrés	150	n/a	Spanish
Ecuador	Ibarra - Clase de mujeres	Apr-18	Sanación emocional y espiritual	80	4	Spanish
Ecuador	Valle, Quito - Clase de mujeres	Apr-18	Una actitud de descanso	18	1	Spanish
AR, USA	Downtown Ladies' Class	Apr-18	In God's Right Hand	20	1	English
AR, USA	Harding University Chapel	Apr-18	Relationships as Single Woman	2000	LOTS	English
CA, USA	Ladies' Classes and Personal Studies	May-18	Soltera y me encanta	24	2	Spanish
CA, USA	Ladies' Classes and Personal Studies	May-18	Entrenamiento de líderes	20	1	Spanish
Colombia	Conferencia Bucaramanga	May-18	Mujeres-encuentro con Jesús	35	2	Spanish
Colombia	Conferencia Bucaramanga	May-18	Enamorándose de Jesús	28	2	Spanish
Colombia	Conferencia Bucaramanga	May-18	Relaciones como Dios las diseña	25	1	Spanish
Colombia	Conferencia Bucaramanga	May-18	Relaciones con Dios y con otros	20	1	Spanish
Colombia	Conferencia Bogotá - Salitre	Jun-18	Enamorándose de Jesus	105	13	Spanish
Colombia	Conferencia Bogotá - Norte	Jun-18	Relaciones como Dios las diseña	28	3	Spanish
TX, USA	Regional Women's Retreat	Jun-18	La Belleza de un corazón agradecido	300	8	Spanish
FL, USA	EQUIP Conference	Jun-18	REStoration as God Designed	68	12+	English
CO, USA	Loveland Women's Classes	Jul-18	Women who encountered Jesus	45	1	English
CO, USA	Clase de mujeres—Denver	Jul-18	Mujeres - encuentro con Jesús	12	3	Spanish
AR, USA	Convención Regional de Juventud	Jul-18	Depresión y autoestima	200	8	Spanish
Panama	Convención Nacional de mujeres Panamá	Aug-18	Violencia doméstica - paz/victoria	275	12	Spanish
Panama	Clase de mujeres - Metropolitana	Aug-18	La Comunicación	26	2	Spanish
El Salvador	Convención Nacional de Mujeres El Salvador	Aug-18	Hacedores de la Palabra que puede salvar	425	39	Spanish
El Salvador	Clase de mujeres - Centro	Aug-18	Mi relación con Dios	21	1	Spanish
AR, USA	Bible Study Who has the Last Word	Aug-18	Who has the Last Word?	12	3	English
AR, USA	Estudio Bíblico Harding	Sep-18	Nombres y Características de Dios	8	5	Spanish
AR, USA	Día de Mujeres Benton	Sep-18	El Señor se deleita en ti	120	8	Spanish
NE, USA	Bellevue Ladies Day	Oct-18	All In	101	11	English
Colombia	Video Conferencia - Día de Damas	Dec-18	La Familia de Dios	n/a	2	Spanish
Totals				4925	181	





# ANNUAL HIGHLIGHTS



*IRSM has a Presence Across the Americas in English, Spanish and Bilingual Contexts*



## ENCOURAGE

- Visits: teaching and listening
- Blog Posts
- Relationships with God & one another



*“May God abundantly bless the women and their families who are involved in this marvelous ministry! We are grateful for your work, especially as God, through you, meets our spiritual needs by providing these reflections [blog] that are like refreshing water to resist the flaming trials and difficulties we constantly face.”*

*~Osly, Cuba*



On average, statistics show that an IRSM blog post reaches 400 women. Imagine how many more women are reached when these women share them with other Iron Rose Sisters?





# ANNUAL HIGHLIGHTS

## EMPOWER

- Mentoring
- Multiplying
- Modeling



Faith Bailey, intern



*“Small groups ARE a blessing! Sharing, caring, and nurturing are what we women do best when we are Christ-centered.”*

*~Stacey, IRSM Destination Retreat*



Fernanda Garcia



Anita in Cuba

Transformed lives by the testimony of  
an Iron Rose Sister!!!





## THE GROWTH BRINGS NEW TEAM MEMBERS



**Débora Rodrigo**

Joined the team in January 2018 working part-time as the Documentation Assistant.



**Brenda Brizendine**

Joined the team in September 2018 working full time as the Assistant Director. Working remotely from Colorado Springs, CO.





## *Iron Rose Sister Ministries* **BOARD & STAFF MEMBERS**

In September 2018, the IRSM Board Members and Staff met face-to-face for the very first time (previous meetings were always via video conferences). They worked on Team Building Activities, Strategic Objectives and Goals for 2019 and the next five years.

We are seeking new Board Members to partner with us in following God's lead and serving to equip women to connect to God and one another more deeply in English, Spanish, and bilingual contexts, across the Americas.



**Back row, left-right:** Roberto Batres (Advisory), Katie Forbess (President), Kathy Creel (Board), Débora Rodrigo (Part-time Asst.), Julio Cedeño (Board, Elder)

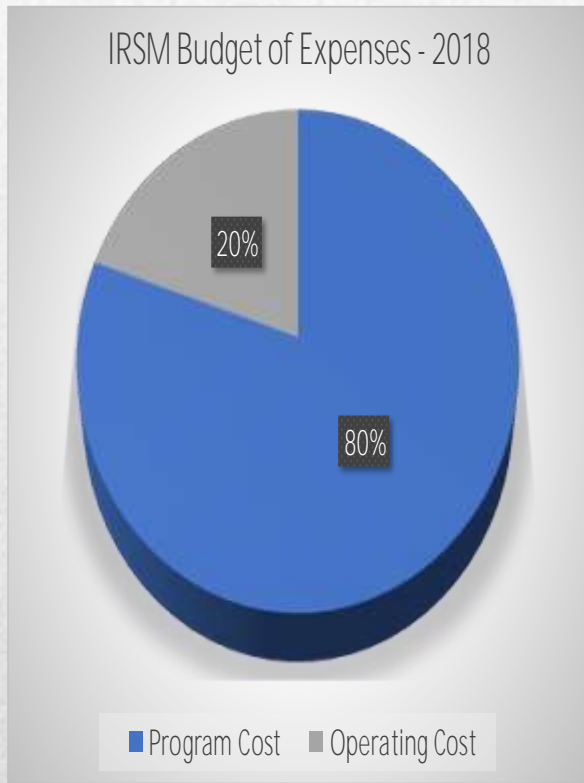
**Front row, left-right:** Erica Peck (Part-time Asst.), Michelle J. Goff (Director), Brenda Brizendine (Asst. Director), Carla Sumner (Board)

**Missing:** Sarah Nieto (Board), Cynthia Cedeño (Treasurer)





# FINANCIAL REPORT



Expense	TOTAL ACTUAL	TOTAL BUDGET	TOTAL BUDGET
	Jan - Dec 18 Actual	2018 Budget	2019 Budget
Advanced Book Purchases	3,487.27	4,000.00	5,000.00
<b>Contract Services</b>			
Accounting Fees *	350.00	350.00	3,050.00
Outside Contract Services	1,610.00	1,500.00	1,500.00
Contract Services - Other	<u>30,000.00</u>	<u>30,000.00</u>	<u>30,000.00</u>
<b>Total Contract Services</b>	<b>31,960.00</b>	<b>31,850.00</b>	<b>34,550.00</b>
Health Ins	3,489.72	3,483.12	4,000.00
<b>Operating Costs</b>			
ACH Fee	105.19	-	150.00
Bank Service Charges	191.40	780.00	150.00
Dues & Fees	81.68	80.00	100.00
Marketing	1,342.58	1,500.00	2,200.00
Merchant Fees	286.29	500.00	400.00
Office Supplies	1,115.55	1,000.00	1,300.00
Postage	2,609.25	2,500.00	3,500.00
Printing	3,849.36	3,600.00	5,000.00
Sales Tax	-	250.00	250.00
Telephone	375.65	120.00	450.00
Website/Computer	2,515.35	2,500.00	3,360.00
Operating Costs - Other	-	-	240.00
<b>Total Operating Costs</b>	<b>12,472.30</b>	<b>12,830.00</b>	<b>17,100.00</b>
Payroll Expenses **	21,232.81	6,000.00	42,000.00
<b>Program Costs</b>			
Events	244.50	200.00	400.00
Intern	-	1,200.00	600.00
IRSM-hosted Event	251.46	-	5,000.00
Local Ministry	102.69	100.00	100.00
Promotional	868.30	500.00	600.00
Publishing	-	100.00	100.00
<b>Total Program Costs</b>	<b>1,466.95</b>	<b>2,100.00</b>	<b>6,800.00</b>
Travel - Intl	6,650.98	5,000.00	7,000.00
<b>Travel - US</b>			
Promotional	824.60	300.00	1,000.00
Speaking Engagements	2,435.93	2,400.00	3,000.00
Travel - US - Other	<u>457.20</u>	<u>-</u>	<u>300.00</u>
<b>Total Travel - US</b>	<b>3,717.73</b>	<b>2,700.00</b>	<b>4,300.00</b>
<b>Total Expense</b>	<b><u>80,990.49</u></b>	<b><u>63,963.12</u></b>	<b><u>120,750.00</u></b>

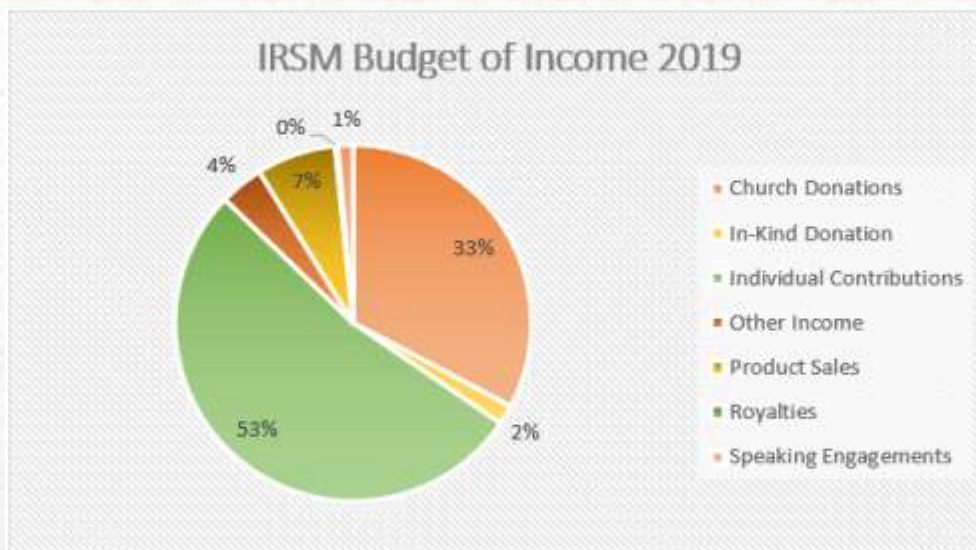
\* Majority of these fees are off-set by the "In-Kind Donation" from Cedeño & Associates

\*\*Includes addition of full-time Assistant Director





# FINANCIAL REPORT (CONT.)



	<b>TOTAL ACTUAL</b>	<b>TOTAL BUDGET</b>	<b>TOTAL BUDGET</b>
	<b>Jan - Dec 18 Actual</b>	<b>2018 Budget</b>	<b>2019 Budget</b>
<b>Income</b>			
Church Donations	21,975.00	20,000.00	45,000.00
In-Kind Donation	-	-	2,700.00
Individual Contributions	50,797.13	42,000.00	80,450.00
Other Income			
IRSM-hosted Event	-	-	5,000.00
Travel Reimbursement - US	782.85	-	900.00
Other Income - Other	150.41	115.00	150.00
<b>Total Other Income</b>	<b>933.26</b>	<b>115.00</b>	<b>6,050.00</b>
Product Sales	10,177.74	8,000.00	11,000.00
Royalties	357.29	100.00	400.00
Speaking Engagements	3,275.60	2,000.00	2,100.00
<b>Total Income</b>	<b>87,516.02</b>	<b>72,215.00</b>	<b>147,700.00</b>
<b>Cost of Goods Sold</b>			
Donation of Books	245.24	220.00	220.00
Freight and Shipping Charges	1,585.37	2,200.00	2,200.00
Purchases			
Books	2,480.17	2,500.00	2,500.00
Promotional	2.29	300.00	300.00
<b>Total Purchases</b>	<b>2,482.46</b>	<b>2,800.00</b>	<b>2,800.00</b>
<b>Total COGS</b>	<b>4,313.07</b>	<b>5,220.00</b>	<b>5,220.00</b>
<b>Gross Profit</b>	<b>83,202.95</b>	<b>66,995.00</b>	<b>142,480.00</b>

\*the current budget is expectant on almost double the income of last year (1.75x)





# THE PARTNERS IN OUR GARDEN MADE IT POSSIBLE IN 2018!

## Churches - Planting Partner Level - \$6,000+

Downtown Church of Christ - Searcy AR

## Churches - Seed Partner Level - \$2,000+

Northwest Church of Christ - Houston, TX

## Churches - Labor Partner Level - <\$2,000

Austin Ave. Church of Christ - Brownwood, TX (intern)

Blue Haven Youth Camp - Las Vegas, NM (intern)

Hamilton Church of Christ - Hamilton, MO

Holly Hill Church of Christ - Ormond Beach, FL

Hoover Church of Christ, Birmingham, AL (intern)

Levy Church of Christ - N. Little Rock, AR (intern)

South Baton Rouge Church of Christ - Baton Rouge, LA

## Individual Partners - Red Rose - \$5,000+

Vaughn, Mark & Mandy

## Individual Partners - White Rose - \$2,500+

Brown, George & Barbara

Cedeno, Julio & Cynthia

Goff, Bob & Donna

Goff, David & Jocelynn

## Individual Partners - Friendship Rose - \$1,000+

Ashton, Tim & Julie

Bayham, Bob & Frances

Braud, John & Amber

Clemens, Mike & Kathryn

Edwards, Paxton & Kim

Finch, David & Vicky

Gilliam, David & Vanessa

Heitzenrater, Bob & Kathy

Mitchen, Joe & Jane

Tipton, Ken & Connie

## Individual Partners - Iron Rose - <\$1,000

Anderson, Brian & Maryellen

Arvizu, Maria Elena

Bailey, James

Bending, Barbara Jo

Bounds, Mike & Mary

Bowling, Jerry & Joan

Bridges, Stephen & Lori

Brinkley, Sheryl

Brizendine, Tony & Anita

Brown, Gewan & Mariella

Brunson, Lacey

Burgin, Rick & Angie

Busselle, Carol

Casleton, Kent & Linda

Castiglione, Miriam

Chaffin, Jack & Edith

Chaffin, Lisa

Claypool, Robert & Rebecca

Conley, Bill & Ava

Console, Katie

Creel, Tim & Kathy

Crews, Shelley

Curtis, Donald & Cindy

Davis, Caylene

Davis, Mark & Penny

Dean, John & Leslie

Dencklau, Anjee

Dillon, Gloria

Duve, Tom & Jill

Emery, Scott & Holly

England, Don & Lynn

Factor 33 Clippercuts

Finley, Britney

Forbess, Jeff & Katie

Forbess, Rodney & Darlene

Garcia Sogamozo, Nilaurys

Garcia, Jose & Mary Solis

Gibson, Ken & Terry

Gough, Robin & Mary

Guillory, James & Denise

Hardy, Bill & Jean

Haynes, Jessica

Hayworth, D.R. & Sandra

Hinton, Everett

Hodges, Deanna

Houtrou, Shannon & Susan

Hubright, Jeff & Sherry

Irons, Thomas & Linda

Jackson, Bre'Yonka

Jacox, Tiffany

Johnson, Rolanda

Juth, Erika

Kennedy, Olivia

Kosko, Caroldine

Lindsay, Donald & Linda

Magos, Manuel & Julie

Marrs, Greg & Rowena

McCollum, Meagan

McIntosh, David & Julie

Menzies-Delmas, Hantz & Mary

Miranda, Vincent & Virginia

Morish, Cherisse

Murphy, Dan & Linda

Myer, George & Carolyn

Myli, Nancy

Neill, Kelly & Wendy

Neuhold, Leesha Kenney

Nickleson, Robyn

Nieto, Goyo & Sarah

Partlow, Anna

Perry, Susan

Pricop, Terah & Emanuel

Resweber, Christa

Richardson, Kathy

Riley, Thomas & Carol

Roby, Marilyn

Ross, Anthony George & C.Nancy

Roussel, Jeff & Jana

Sanders, Kay

Saunders, Nick & Lora Lynn

Shafer, Jeff & Becky

Snow, Delores

Stockstill, Daniel & Cindee

Sumner, Ryan & Carla

Tackett, Nancy

Tudor, Joe & Debbie

West, Anna & Bridges, Tracy

Westbrook, Timothy & Anessa

White, James & Martha

White, Leora

Whitley, Joann

Whorlow, Charles & Glatha

Willwerth, Joy

Wuest, Mark & Laura

Wyatt, Geoffrey & Dana

Wyatt, John

Wyly, Mack & Karen

Yarbrough, Jordan

## Individual Partners - Memorial Rose

In honor of George & Barbara Brown

In memory of Maude Goff

In memory of Mike Whorlow

In memory of George Williams

in memory of Minnie Rae Johnson

## Churches - Event Partners

Antioch Church of Christ - Antioch, TN

Bellevue Church of Christ - Bellevue, NE

Iglesia de Cristo Metropolitana - Panama

Iglesia de Cristo San Salvador - El Salvador

North County Church of Christ - Escondido, CA

Saturn Road Church of Christ - Garland, TX

THANK YOU!

[www.IronRoseSister.com](http://www.IronRoseSister.com)



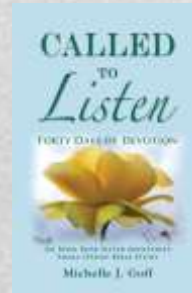
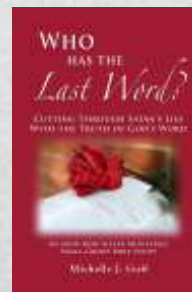
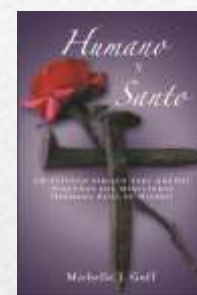
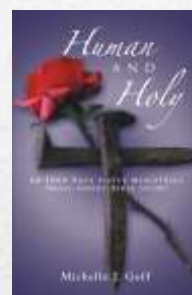


YOUR FINANCIAL CONTRIBUTIONS HAVE MADE IT POSSIBLE FOR:

- Michelle to serve as a full-time missionary based on demographics, not geography.
- More than 5,000 women to be equipped in 2018 to connect to God and one another more deeply in 19 Spanish-speaking countries of Latin America and more than 2/3 of the 50 U.S. States.
- Bible study books to be subsidized and shipped to Latin America.
- New Staff Members to be added in order to facilitate many behind-the-scenes jobs which allow others to continue equipping, encouraging, and empowering the women IRSM serves, as well as those who partner with us.

OTHER WAYS TO DONATE

- Select Iron Rose Sister Ministries as your charity of choice on *Amazon Smile*.
- Frequent flyer miles, buddy passes, etc.
- Your time and talents.
- Start Small Groups using the Interactive Bible Study Books



*\*\* NEW! Called to Listen and Llamada a escuchar are also available in Kindle Editions*





Join us at an event near you and join us in prayer!

**SPEAKING ENGAGEMENTS**

**February 22-23** – Women in God’s Service—**WINGS**: Keynotes and Break out Sessions on Cross Cultural Relationships. Harding University, Searcy, **Arkansas**

**March 23**—Ladies' Retreat at **East Side Church of Christ** - Snyder, **Texas**

**May 4** – Women’s Conference (Spanish) **Cómo acercarse más a Dios**– **Buenos Aires, Argentina**

**June 20-23** – XIII Women’s Conference (Spanish) **Madurez Espiritual, Bucaramanga, Colombia**

**August 1-9** - National Youth Convention— **Iglesia de Cristo Matanzas, Cuba**

**September 14** - Ladies’ Day—(Speaker: Katie Forbess) **Iglesia de Cristo Southside, Rogers, Arkansas**

**September 21** - Ladies’ Day (Spanish) **Iglesia de Cristo Silver Spring, Maryland**

**TABLE/BOOTH PROMOTING IRSM**

February 28 – **Career Fair**, Harding University, Searcy, AR

April 6— **Ladies’ Day**, Westminster, CO

April 12-13 – **Women Walking with God Conference**, Wichita, KS

Sept. 29—Oct. 2 – **Harding Lectureships**, Searcy, AR



**Celebrating Six Years with The I AM**



**Celebrando Seis Años con El YO SOY**



**IRSM HOSTED EVENTS**

Celebration Dinners & Ladies’ Classes

March—**Arkansas**

April—**Colorado & Kansas**

July—**Tennessee & Atlanta**

August—**Texas & Louisiana**

September—**Washington D.C, Area**

*Contact us for details!*

Destination Retreat

November 1-3

**I already AM**

Conway, Arkansas

NEW! Bilingual in 2019







**PURPOSE:**

To equip women to connect to God and one another more deeply in English, Spanish, and bilingual contexts across the Americas



2018: 5,000+ women equipped through speaking engagements alone!

*Arita in Cuba*

**PRIORITIES:**



- + Small Groups
- + Books
- + Seminars

- + Visits
- + Blog
- + Relationships

- + Mentoring
- + Modeling
- + Multiplying

**PLAN:**

**HOW YOU CAN HELP: Champion, Invite, Invest**  
Partner with IRSM in spiritually equipping women

OUR MATH	TODAY	FOREVER
Doubled growth - doubled budget Expenses: \$140,000 Current income: Church Partners: \$ 16,500 Individual Partners: \$ 40,000 Book Sales: \$ 10,000 Other income: \$ 10,000 GAP: \$ 63,500	Make a Rose Growth Gift to the Annual Fund	Leave a Legacy to continue equipping and multiplying

## 2019 FINANCIAL GOALS

- **Raise \$65,000 for the Annual Fund (Current Gap)**
  - Total 2019 budget: \$140,000
  - Doubled budget to sustain doubled growth
  
- **Partner with more churches and individuals in teamwork and financial collaboration, equipping women across the Americas.**
  - Increase percentage of income by **Partnering Churches** to 33% (goal: \$40,000)
  - Increase in **Individual Partners** (from \$50,000 to \$80,000)

## COMING IN 2019....

Theme: **Preparing for the I AM**

“Celebrating Six Years with the I AM”  
Dinners across the U.S.

Publication of new interactive small group Bible study book, *I already AM: Testimonies of Belief in the Great I AM*

Model Bilingual Event through IRSM-hosted Destination Retreat, November 1-3, 2019, in Conway, Arkansas





# REVISED 2019 BUDGET

		<u>2019 Budget</u>	<u>Revised 2019 Budget</u>
<b>Contract Services</b>			
	Accounting Fees	3,050.00	3,050.00
	Outside Contract Services	1,500.00	4,300.00
	Contract Services - Other	30,000.00	30,000.00
<b>Total Contract Services</b>		34,550.00	37,350.00
<b>Health Ins</b>		4,000.00	4,000.00
<b>Operating Costs</b>			
	ACH Fee	150.00	150.00
	Bank Service Charges	150.00	150.00
	Dues & Fees	100.00	100.00
	Marketing	2,200.00	2,200.00
	Merchant Fees	400.00	400.00
	Miscellaneous	0.00	-
	Office Supplies	1,300.00	1,300.00
	Postage	3,300.00	3,300.00
	Printing	5,000.00	5,000.00
	Sales Tax	250.00	250.00
	Telephone	450.00	450.00
	Website/Computer	3,360.00	3,360.00
	Operating Costs - Other	240.00	240.00
<b>Total Operating Costs</b>		16,900.00	16,900.00
<b>Payroll Expenses</b>		42,000.00	25,000.00
<b>Program Costs</b>			
	Events	400.00	400.00
	Intern	0.00	-
	IRSM-hosted Event	5,000.00	5,000.00
	Local Ministry	100.00	100.00
	Promotional	600.00	600.00
	Publishing	100.00	100.00
	Program Costs - Other	0.00	-
<b>Total Program Costs</b>		6,200.00	6,200.00
<b>Travel - Intl</b>		7,000.00	6,000.00
<b>Travel - US</b>			
	Promotional	1,000.00	1,000.00
	Speaking Engagements	3,000.00	3,000.00
	Travel - US - Other	300.00	300.00
<b>Total Travel - US</b>		4,300.00	4,300.00
		<u>114,950.00</u>	<u>99,750.00</u>

